



February 5, 2015

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Henry Ford Medical Group

***Henry Ford Hospital
& Health Network***

Henry Ford Hospital
Henry Ford Behavioral Health Services
Maplegrove Center
Kingswood Hospital
Henry Ford Cottage Hospital
Henry Ford Medical Centers

Henry Ford Macomb Hospitals

Clinton Township Campus
Warren Campus
Henry Ford Macomb Health Centers

Henry Ford West Bloomfield Hospital

Henry Ford Wyandotte Hospital
Center for Health Services

Health Alliance Plan
Alliance Health and Life
HAP Preferred
CuraNet

Community Care Services
Henry Ford at Home
Henry Ford Health Products
Henry Ford Hospice
Henry Ford Extended Care
Henry Ford Home Health Care
Center for Senior Independence
Greenfield Health Systems
Henry Ford Continuing Care
Henry Ford OptimEyes
Henry Ford Pharmacy
Occupational Health

Centers of Excellence
Heart & Vascular Institute
Josephine Ford Cancer Center
Neuroscience Institute
Transplant Institute
Vattikuti Urology Institute

henryford.com

The Honorable Ken Horn
Chairman, Senate Economic Development and
International Investment Committee
P.O. Box 30036
Lansing, MI 48909-7536

Dear Chairman Horn:

On behalf of Henry Ford Health System (HFHS) and its 23,000 employees, we write to strongly support passage of Senate Bill 25.

This legislation would add "medical research and medical care" as targeted industries eligible for road project funding from the state's Transportation and Economic Development Fund (TEDF).

A recent report from the Partnership for Michigan's Health demonstrates that the health care industry is the largest private-sector employer in the state, directly employing more than 570,000 Michigan workers, far above automotive manufacturing (150,700) and agriculture (89,300).

Hospitals alone employ nearly 250,000 in Michigan and frequently serve as anchors in the community by stabilizing the local economy and attracting related service and life sciences industries.

Over the past decade, through one of the most challenging economic times in our nation's history, Henry Ford Health System has invested over \$500 million in economic development and infrastructure improvements. This includes major investments in and around our Henry Ford Hospital campus in Detroit and over \$369 million in the construction of a world-class, wellness-focused hospital in West Bloomfield.

These and other health care facilities within Henry Ford Health System do more than provide traditional health care services. Our facilities support researchers who bring in over \$60 million worth of external research funding to the state each year; they attract and train top medical residents from around the world who will serve as the future physician workforce in the state; they provide needed wellness resources and retail services to the community; and they are attracting a growing share of the global medical tourism market.



HFHS is poised to continue its investment into the communities around our facilities, serving as a catalyst for further private development. However, significant road improvements and modifications are needed before the economic impact of these investments can be fully realized.

Traffic congestion on Maple Rd., the only entry point for Henry Ford West Bloomfield Hospital, is already impacting patient access and utilization of the facility. It is also creating a public safety concern for ambulances trying to reach the emergency room. Further, development of the 80 acres of vacant, HFHS-owned property south of the hospital will be nearly impossible without the expansion of Maple Rd. and creation of an additional entrance from the south.

In addition, HFHS has invested millions of dollars to develop 300 acres of blighted property across West Grand Boulevard from Henry Ford Hospital. The investment has already led to the construction of a new medical supply distribution center that will bring 140 new jobs to the City of Detroit. An outpatient, ambulatory care center; a senior living complex; employee housing; and other mission-related developments are also planned but road infrastructure improvements are needed to accommodate the new developments.

If SB-25 is passed, funds from the Transportation Economic Development Fund could be made available to local governments to support the infrastructure needed to create world-class health care communities that would not only boost Michigan's health care economy but would add jobs, housing and retail services to local neighborhoods.

We thank you for consideration of this important legislation and look forward to working with you and members of your committee to ensure its passage.

Sincerely,

A handwritten signature in black ink, appearing to read "John Popovich, Jr.", written in a cursive style.

John Popovich, Jr., M.D.
President and CEO
Henry Ford Hospital
Executive Vice President and CMO
Henry Ford Health System

A handwritten signature in black ink, appearing to read "Lynn M. Torossian", written in a cursive style.

Lynn M. Torossian
President & Chief Operating Officer
Henry Ford West Bloomfield Hospital

